

5-Year Financial Highlights

Revenue

-1.9% YoY

\$2,397m

Total revenue was \$47.6 million or 1.9% lower YoY, attributed to lower revenues from sales of equipment and services.

	\$m
2012	2,434
2013	2,370
2014	2,387
2015	2,444
2016	2,397

Earnings Per Share (EPS)

-8.2% YoY

19.7¢

Diluted EPS is calculated by dividing the Group's profit attributable to equity holders by the weighted average number of ordinary shares*.

	cents
2012	21.4
2013	22.0
2014	21.4
2015	21.4
2016	19.7

EBITDA Margin on Service Revenue

-1.0% pts YoY

31%

EBITDA amounted to \$690.1 million or 31.2% of service revenue for FY2016.

	%
2012	33
2013	33
2014	34
2015	32
2016	31

* Excluding treasury shares.

Hubbing Households

Single Service Household

+3.2% YoY

+10,000

	'000
2012	337
2013	327
2014	313
2015	312
2016	322

Double Service Household

-3.2% YoY

-7,000

	'000
2012	232
2013	219
2014	219
2015	217
2016	210

Triple Service Household

-4.1% YoY

-10,000

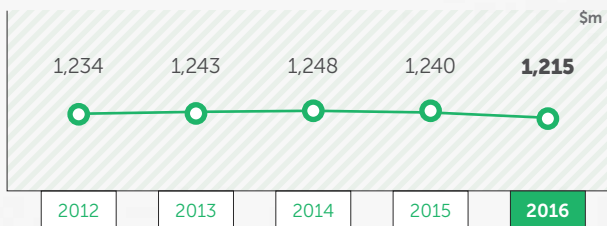
	'000
2012	214
2013	227
2014	242
2015	245
2016	235





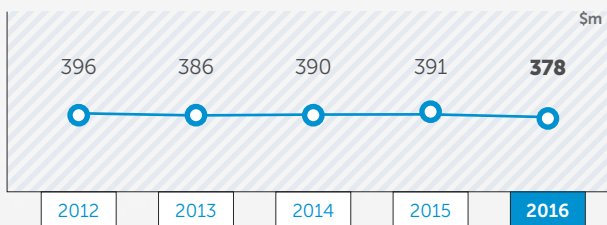
Mobile **2.31m**
Customers

Revenue



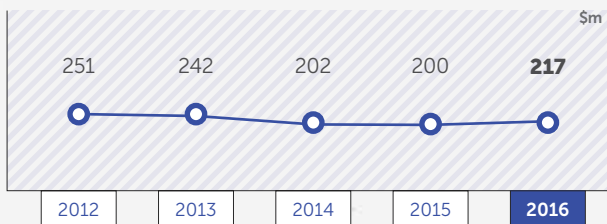
Pay TV **498k**
Households

Revenue



Broadband **473k**
Customers

Revenue



Enterprise Fixed **\$400m**
Revenue

Revenue

